



Independent Banking Consultants

Helping you build an asset for the future

In Brief >>

If you are an experienced lender then this exciting opportunity is tailor made for you. Use your existing knowledge, skills and experience to build your own business, by:

- arranging finance for SME businesses
- assisting them in their dealings with lenders
- adding value as advisors to business owners

Income Potential

Working alone, fee income of £60,000 to £150,000 p.a. - more with additional support.

Your Investment

From £15,000 + VAT depending on your chosen territory.

Opportunities

Available in many areas throughout the UK.

Financing Assistance

We can assist with the purchase cost of your business, if required.

Training Provided

Pre and post launch, with sales & marketing support to help maintain and grow your business.



Who are we? >>

Founded in April 2000, we arrange finance for SME businesses and support them with a range of added-value services. Our relationship-based business model is refreshingly different to finance brokers and delivers significant added-value for clients. It is also very 'lender-friendly' and we have an excellent reputation with all the lenders we deal with. Now you can follow in our footsteps and operate the same low cost, low-risk business as part of a team of like-minded people.

Are fees from raising finance the only source of income? >>

No. As a guide, measured over the last 12 years, our own fees charged to clients for arranging finance averaged £104,948 - only 54% of our total income.

Finance Fees
£104,948

Other Income
£89,392



Facts >>

Read the following headline information and then call us on 01234 26 26 20 for a confidential chat and to find out more.

Our Success Rate

Our success rate when arranging finance is over 95%.

Referral Sources

We have multiple sources of business. Accountants are our biggest single source but make up less than 25% of the total.

Effectiveness

On average it takes us only 42 days to convert a prospect into a client.

Conversion Rate

Over a third of the people that we meet become paying clients. That is a great return on time!

Repeat Business

Our records confirm that each client buys on average 1.5 services from us.

Lenders

In addition to the recognised banks we have a network of 272 lenders who we can use if banks cannot or will not lend.

What qualities do you need? >>

You will excel and achieve the best results if you:

- are an experienced business lender and have worked in a bank
- are a self-starter with a motivation to do well
- can build and develop a network of business contacts and introducers
- have a professional manner, like talking to people and enjoy learning about different businesses
- are reliable, forward thinking and open to new ideas and opportunities

Questions to ask yourself >>

Starting your own business may seem like an unrealistic dream - not any more. We were once in your shoes and the ready made business opportunity that we are offering right now was not available. So we had to do the hard yards, answer some big questions, and make lots of mistakes along the way in order to develop the robust business model we have today. Now you have an opportunity to benefit from everything that we have put in place.

If you can answer 'yes' to any of the following, then this opportunity could be ideal for you:

1. Do I like the idea of having my own successful business?
2. Does the thought of a better work/life balance appeal?
3. Do I want to be my own boss yet be part of a successful and supportive team?
4. Am I confident that with the right attitude and guidance, I will be successful?
5. Would I like to put an end to targets, demanding bosses and internal politics?

Take the next step >>

Call Russell Snowdon or Jon Burgon on **01234 262620** to arrange a confidential chat and find out if the opportunity is right for you. It might just be the best decision you ever make.

In the meantime, find out more about us by subscribing for our quarterly e-newsletter. Just send an email to enquiries@independentbankers.co.uk and we will do the rest.